

Unleash Your Inner Communicator: Learn to Lead with Impact in 4 Dynamic Days of Communication Mastery

Continuing Professional Development

Instructor:

Antigoni Marinou (Rokket Project)

Aim:

Are you ready to take your communication skills to the next level and become a true leader in your workplace? This 4-day seminar is designed to equip you with the tools and strategies you need to communicate with impact and make everyone follow your lead. You'll learn key principles of effective communication in business settings, how to present and convince with your ideas, handle objections and negative situations, and much more.

Objectives:

- Develop the skills to communicate with confidence and clarity in any situation
- Learn how to structure meetings for maximum impact
- Gain the ability to handle objections and negative situations with ease
- Learn how to negotiate and close deals with confidence
- Enhance your body language and verbal skills for maximum impact
- Receive individual coaching and career direction (optional)

Who should attend the seminar?

- Subordinates seeking to make their ideas heard
- Managers and executives looking to influence and persuade others
- Board members seeking to present with confidence and conviction
- Anyone looking to enhance their negotiation skills
- Anyone seeking to overcome objections and negative situations in the workplace.

24 April &
8, 10, 22 May 2023
09:00 – 13:30 (17 CPD
Units)
(Please see the timetable)

Registrations:
Fee: €450
Click [here](#) to register

SEMINAR PROGRAMME

Day 1:		Unleash Your Inner Communicator: Learn to Lead with Impact in 4 Dynamic Days of Communication
Time	Duration	Description
09:00 – 10:00	1:00	Setting the Foundation for Success <ul style="list-style-type: none"> Discover the secrets to impactful communication in business
10:00 – 11:00	1:00	<ul style="list-style-type: none"> Structure your meetings for maximum results.
11:00 – 11:15	0:15	C O F F E E B R E A K
11:15 – 12:00	0:45	<ul style="list-style-type: none"> Unlock the power of active listening and nonverbal cues
12:00 – 12:45	0:45	<ul style="list-style-type: none"> Build strong relationships through trust and rapport
12:45 – 13:00	0:15	C O F F E E B R E A K
13:00 – 13:30	0:30	Q&A session to get your questions answered!
TOTAL NET DURATION	4:00	END OF SEMINAR

Day 2:		Unleash Your Inner Communicator: Learn to Lead with Impact in 4 Dynamic Days of Communication
Time	Duration	Description
09:00 – 10:00	1:00	Ideas That Inspire and Influence <ul style="list-style-type: none"> Prepare your ideas for maximum impact
10:00 – 11:00	1:00	<ul style="list-style-type: none"> Present with confidence as a subordinate, manager, and board member
11:00 – 11:15	0:15	C O F F E E B R E A K
11:15 – 12:00	0:45	<ul style="list-style-type: none"> Craft persuasive arguments that sell your ideas
12:00 – 12:45	0:45	<ul style="list-style-type: none"> Unleash your inner persuader and make your ideas stick
12:45 – 13:00	0:15	C O F F E E B R E A K
13:00 – 13:30	0:30	<ul style="list-style-type: none"> Q&A session for personalized advice and feedback
TOTAL NET DURATION	4:00	END OF SEMINAR

Day 3:		Unleash Your Inner Communicator: Learn to Lead with Impact in 4 Dynamic Days of Communication
Time	Duration	Description
09:00 – 09:45	0:45	Negotiate with Ease and Handle Objections <ul style="list-style-type: none"> Navigate any negative situation with ease
09:45 – 10:15	0:30	<ul style="list-style-type: none"> Ask for what you want and deserve (raises, promotions, department changes)
10:15 – 11:00	0:45	<ul style="list-style-type: none"> Transform negative perceptions into positive outcomes
11:00 – 11:15	0:15	C O F F E E B R E A K
11:15 – 11:45	0:30	<ul style="list-style-type: none"> Negotiate like a pro and close deals with confidence
11:45 – 12:15	0:30	<ul style="list-style-type: none"> Practical simulation: Experience the skills in action and receive expert feedback Q&A session for personalized guidance and advice
TOTAL NET DURATION	3:00	END OF SEMINAR

Day 4:		Unleash Your Inner Communicator: Learn to Lead with Impact in 4 Dynamic Days of Communication
Time	Duration	Description
09:00 – 10:00	1:00	Assessment, Reflection, and Bonus Hour <ul style="list-style-type: none"> Reflect on what you've learned and measure your progress
10:00 – 11:30	1:30	<ul style="list-style-type: none"> Learn how to make the best impression through body language and verbal cues
11:30 – 11:45	0:15	C O F F E E B R E A K
11:45 – 13:15	1:30	<ul style="list-style-type: none"> Finish the course with a bang and make a lasting impact
13:15 – 13:30	0:15	C O F F E E B R E A K
13:30 – 14:30	1:00	<ul style="list-style-type: none"> Bonus hour for one-on-one coaching and career direction (optional)
14:30 – 15:30	1:00	<ul style="list-style-type: none"> Questions and Answers (optional)
TOTAL NET DURATION	6:00	END OF SEMINAR