



# **Developing and Managing High Performance Teams**

#### Aim:

As a manager you are expected to motivate your teams while meeting expectations from the top management in order to achieve your business targets. This one-day course will equip you with the people management techniques that are essential to build a high performing team.

## **Objective:**

This course will cover all the key aspects of team leadership; from setting the right priorities and engaging team members to the overall business strategy. You will learn about how to motivate your staff and how to keep them performing at their personal best in the pursuit of your business goals. You will also gain a variety of techniques for managing challenging conversations with your team members, and giving effective feedback on performance.

The concepts explored will be delivered through collaborative group activities and exercises, so that you can clearly relate the theory to your daily functions.

Our training courses are designed to be practical and highly interactive, therefore we limit the number of delegates to maximize your learning and training with us.



## Lecturer's Profile: George Guirgis, PhD

George is a business professional with more than 13 years of experience driving growth for leading FMCG, real estate, and educational organizations. After attaining his B.Sc. in Construction Engineering, he pursued his passion for business, accomplishing Master's and Doctorate in Business Administration from IBSS (Denmark), alongside his multirole career in marketing, sales, business development, training, and value chain management.

His post graduate studies led him to teach multiple courses for BA (Bedfordshire, UK), and MBA (CIIM, Cyprus), in addition to being a Dale Carnegie® Trainer for 10 years, where he has designed custom training courses for corporations on a variety of business topics.

As both an academic and professional expert in several fields, his main role progressed to manage EU projects from conception to completion.

# **SEMINAR DETAILS**

Dates:22 Oct 2019Time:09:00 - 17:15Duration:7 hours / CPD unitsTown:NicosiaVenue:Globaltraining/University of NicosiaLanguage:EnglishCost:€180

## HRDA Subsidy:

Most of the open seminars offered are accredited and approved by the Human Resource and Development Authority of Cyprus (HRDA) for subsidy. Participants receive subsidy provided that they meet the HRDA's criteria.

The specific seminar is not subsidized by HRDA.

**Contact Details:** For more information and registrations please contact

Student and Client Services Tel: 77 77 80 30 Fax: 22 35 74 84 Email: <u>seminars@globaltraining.org</u>

#### **SEMINAR PROGRAMME**

22/10/2019		Developing and Managing High Performance Teams
Time	Duration	Description
9:00-10:45	1:45	<ul> <li>Section 1 Leadership Theory</li> <li>The Adult Learning Model</li> <li>Learning Environment</li> <li>Activity</li> </ul>
10:45-11:00	0:15	Break
11:00-13:00	2:00	<ul> <li>Section 2 Concepts of Leadership</li> <li>Coaching</li> <li>Direction</li> <li>Leadership Models</li> <li>Activity</li> </ul>
13:00-13:45	0:45	Lunch Break
13:45:15:30	1:45	<ul> <li>Section 3 Human Behavior Models</li> <li>Motivation</li> <li>Evaluating Performance</li> <li>Activity</li> </ul>
15:30-15:45	0:15	Break
15:45-17:15	1:30	<ul> <li>Section 4 Leadership Styles</li> <li>Character Traits in Leadership</li> <li>Transformational Leadership</li> <li>Horizontal Leadership Instrument</li> </ul>
Total Net Duration	7:00	END OF SEMINAR

## Certification:

All participants will be awarded a certificate. Each hour of attendance will account for one unit of Continuing Professional Development (CPD) as required for members of most professional bodies.

## In-house Seminars:

Globaltraining has been cooperating with many companies in Cyprus and abroad for covering their in-house training needs. Some of these companies are large multinational companies with presence in Cyprus and abroad. The clients we serve include a wide range of industries, including banking, accounting and audit, investment services firms, telecommunication, construction and retail. Tailor-made seminars are offered upon request from clients.